



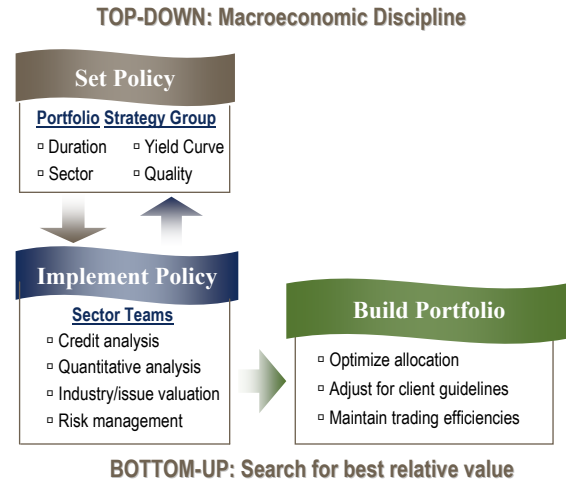
## SMA Core

PRODUCT PROFILE

### Investment Philosophy & Process

We believe that the global, macro-economic environment is the primary driver of returns within the fixed income marketplace, and that understanding the trends within this environment provides us with the best opportunities to add value. Our disciplined approach seeks to add value mainly through duration, sector rotation, and security selection. Therefore, we utilize a top-down, sector rotation investment style. We integrate this top-down approach with independent, bottom-up fundamental and technical analysis for issuer and security selection.

Preservation of client capital is of utmost importance. We accomplish this through diversification, strong risk controls over all aspects of the investment process, and a focus on liquid securities. Lastly, portfolios are actively managed with a 6 to 12 month time horizon, and our focus on liquid securities allows us to rotate sector weightings in a timely manner and with minimal transaction costs.



### Overview

Total Firm Assets:	3.3 \$B
Core Product Assets:	232.2 \$M
SMA Core Product Assets:	24.3 \$M
Benchmark:	Barclay's Capital U.S. Aggregate Bond Index
Portfolio Manager:	Team Managed

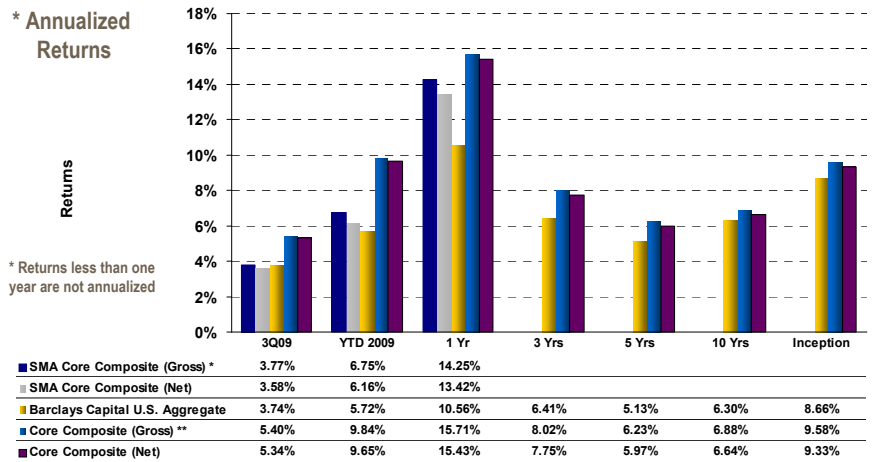
### Sector Allocation

	Core SMA Composite	Barclays Capital U.S. Aggregate
Treasury:	28.9%	26.0%
Agency:	1.3%	10.4%
MBS:	31.9%	37.8%
CMBS:	0.00%	3.3%
ABS:	0.00%	0.4%
Credit:	35.6%	22.1%
Municipal	0.00%	0.00%
Cash & Equivalents:	2.3%	0.00%
<b>Total:</b>	<b>100.0%</b>	<b>100.0%</b>

Source: Barclays Capital, Inc

### Performance

#### \* Annualized Returns



\* Returns less than one year are not annualized

\* Inception Date: 10/01/2007  
 \*\* Inception Date: 06/01/1984

Source: Barclays Capital, Inc

### Composite Characteristics

	Core SMA Composite	Barclays Capital U.S. Aggregate
Average Quality:	Aa2	Aa1/Aa2
Average Coupon:	5.02%	4.81%
Yield to Maturity:	2.48%	3.56%
Effective Duration:	4.55	4.43
Average Maturity:	7.13 Years	6.56 Years

Source: Barclays Capital, Inc

**If you would like more information, please contact:**

**Marcia Mohler, Director of Sales – [mmohler@bradfordmarzec.com](mailto:mmohler@bradfordmarzec.com)**

## Investment Team

Our 6-person Senior Portfolio Management team has worked together for 15 years and collectively averages over 27 years of investment experience. Throughout this time, we have maintained the same top-down, sector rotation investment style with only minor refinements over the various market cycles.

As a traditional long-only manager we invest directly in the cash bond markets with limited use of derivatives to effect our main strategies. Our size and focus on liquid securities enable quick and meaningful implementation of portfolio strategies. Except in extreme market conditions, we retain the ability to shift between markets and sectors without adversely impacting pricing. Our limited use of derivatives allows us to minimize counterparty risk for our clients.

## Core Composite Disclosure 3Q09

The performance figures represented herein reflect the deduction of any brokerage fees, but do not reflect the deduction of advisory fees unless specified as returns net of fees. Advisory fees and any other expenses that may be incurred in the management of an investment advisory account will reduce performance results shown gross of fees. See BM's Form ADV, Part II for a complete description of investment advisory fees.

This presentation consists of compilations of various client portfolio data that may not represent the investment strategies that would be employed for a prospective client. The investment strategies employed in the accounts included in the portfolio composite may differ from the market, as represented by index returns, in terms of weighted average quality, weighted average coupon, and/or weighted average duration (volatility), and may include the use of certain other securities such as lower quality bonds, non-dollar bonds, municipal bonds and convertible bonds which are not included in the market index. Individual client performance returns may be higher or lower than the composite's returns based upon the client's investment objectives, financial situations, restrictions, and risk tolerances. Past performance is no guarantee of future results. All investments involve risk including the loss of principal. Although the performance results included illustrate the potential for profit, the possibility of losses also exists.

January 1, 1999 Through September 30, 2009	Gross Return	Net Return	Index Return	Composite Dispersion (High / Low)	# of Ports	Gross Assets (\$M)	Total Firm Assets (\$M)	Percentage of Total Firm Assets	Created
1999 YTD	-1.45	-1.63	-0.82	0.57	27	\$2,742.6	\$6,277.3	43.7%	Jan-00
2000 YTD	12.68	12.49	11.63	0.38	23	\$2,664.3	\$8,013.0	33.2%	Jan-01
2001 YTD	7.04	6.85	8.44	0.30	22	\$2,200.7	\$7,695.2	28.9%	Jan-02
2002 YTD	9.30	9.10	10.26	9.69/8.54	8	\$590.0	\$4,922.1	12.0%	Jan-03
2003 YTD	5.45	5.19	4.10	6.33/3.58	10	\$650.5	\$4,359.8	14.9%	Jan-04
2004 YTD	4.89	4.63	4.34	5.19/4.81	8	\$527.2	\$4,518.6	11.7%	Jan-05
2005 YTD	2.58	2.32	2.43	2.66/2.50	6	\$397.5	\$4,221.8	9.4%	Jan-06
2006 YTD	4.54	4.29	4.33	NA	4	\$334.6	\$4,220.2	7.9%	Jan-07
2007 YTD	6.26	6.00	6.97	NA	4	\$316.2	\$4,098.6	7.7%	Jan-08
2008 YTD	6.66	6.38	5.24	NA	3	\$139.0	\$3,871.6	3.6%	Jan-09
2009 YTD	9.84	9.65	5.72	NA	4	\$153.8	\$3,269.9	4.7%	Oct-09

YTD returns for the current year are updated as of the most recent available quarter end data.

Some accounts within the portfolio composite authorize the use of derivatives, including fixed income futures and options on fixed income futures, in order to hedge portfolio risk, create exposure to sectors authorized within client guidelines, and manage duration. Exposure to market risk regarding derivatives use is governed by the Commodity Futures Trading Commission's (CFTC's) Rule 4.5(c)(2)(i). This rule states that an ERISA plan's exposure to futures and options (as defined by the aggregate initial margins and premiums on open positions) may not exceed five percent of the portfolio's liquidation value if the plan is to be exempt from registration as a Commodity Pool Operator. We use this measure of daily market risk in all portfolios that employ derivatives.

Although adding managed futures investments to a portfolio may provide diversification, managed futures investments are not considered to be a hedging mechanism. There is no guarantee that managed futures investments will appreciate during periods of inflation or stock and bond market declines.

The Core Investment Grade Composite includes discretionary accounts that do not have a high yield mandate, are invested solely in investment grade fixed income securities, and use as a benchmark a broad market index such as the Barclays Capital US Aggregate or Government/Corporate. Some accounts include non-dollar securities. SMA and wrap fee clients are not included in this composite. All other accounts meeting these criteria, regardless of size, are included in the composite. The Core Investment Grade Composite is comprised of two stand-alone composites (Core Investment Grade With International, and Core Investment Grade No International), each in its entirety. The Core Investment Grade Composite has an inception and creation date of 06/01/1984. The applicable benchmark for this composite is the Barclays Capital US Aggregate Bond Index.

- Bradford & Marzec, LLC has prepared and presented this report in compliance with the Global Investment Performance Standards (GIPS).
- Bradford & Marzec, LLC is an investment advisory firm registered with the SEC specializing in the management of fully discretionary fixed income portfolios for institutional clients.
- The investment advisory fee schedule appropriate to the Core Investment Grade With International Composite is as follows: 0-\$10 million: 0.35%; \$10-\$50 million: 0.235%; \$50-\$100 million: 0.20%; over \$100 million: Negotiable.
- A complete list of all composites maintained by Bradford & Marzec, LLC and their associated descriptions is available upon request.
- Additional information regarding policies for calculating and reporting returns is available upon request.
- All returns are presented in US dollars. Portfolios are managed to minimize, but do not exclude, the effects of currency.
- For taxable accounts, results are net of taxes. After applicable taxes, the actual returns may be lower.
- Derivatives are used in this composite when deemed appropriate to facilitate duration and yield curve management. The frequency of their use is therefore dependent on market conditions and the opportunities that arise. Past performance includes returns from the utilization of derivatives, and while the use of derivatives is not currently a part of the investment strategy, they may be employed in the future where client guidelines permit. The derivatives are highly liquid, exchange-traded futures and options based on U.S. Treasuries (example: 10-year futures contract) or LIBOR (ex.: Eurodollar futures). The use of derivatives began in August 2001 and ended in December 2003. Derivatives were only used in accounts as allowed by their specific guidelines.
- Currency exchange rates are applied consistently across all managed portfolios, however exchange rates may vary slightly from applied benchmark.
- Prior to 2003, for full years in which the composite was comprised of fewer than 12 accounts, Composite Dispersion indicates the high and low returns, gross of fees, for individual accounts. For full years in which the composite was comprised of 12 or more accounts, Composite Dispersion indicates an asset weighted standard deviation of individual account returns, also gross of fees. From 2003 - 2006, for full years in which the composite was comprised of fewer than 12 accounts, Composite Dispersion indicates the high and low returns, gross of fees, for individual accounts. For full years in which the composite was comprised of 12 or more accounts, Composite Dispersion indicates a simple standard deviation of individual account returns, also gross of fees. Beginning in 2006, dispersion for all composites indicates an equal weighted standard deviation of individual account returns, gross of fees, and is calculated only for full calendar years. A measure of dispersion is only calculated for composites that contain more than five constituents and have maintained a constituency greater than five for the entire year for which dispersion is calculated. A measure of dispersion is not calculated for composites that contain five or fewer constituents.
- Trade date reporting has been used for the full historical period. Returns include the compounding of interest.

## Core SMA Disclosure 3Q09

The performance figures represented herein reflect the deduction of any brokerage fees, but do not reflect the deduction of advisory fees unless specified as returns net of fees. Advisory fees and any other expenses that may be incurred in the management of an investment advisory account will reduce performance results shown gross of fees. See BM's Form ADV, Part II for a complete description of investment advisory fees.

This presentation consists of compilations of various client portfolio data that may not represent the investment strategies that would be employed for a prospective client. The investment strategies employed in the accounts included in the portfolio composite may differ from the market, as represented by index returns, in terms of weighted average quality, weighted average coupon, and/or weighted average duration (volatility), and may include the use of certain other securities such as lower quality bonds, non-dollar bonds, municipal bonds and convertible bonds which are not included in the market index. Individual client performance returns may be higher or lower than the composite's returns based upon the client's investment objectives, financial situations, restrictions, and risk tolerances. Past performance is no guarantee of future results. All investments involve risk including the loss of principal. Although the performance results included illustrate the potential for profit, the possibility of losses also exists.

The SMA CORE (Investment Grade) Composite includes all discretionary SMA and wrap fee accounts that do not have a high yield mandate, are invested in investment grade fixed income securities and use as a benchmark a broad market index such as the Barclays Capital US Aggregate or Government/Corporate. Some accounts may include non-dollar securities. All accounts meeting these criteria, regardless of size, are included in the composite. The SMA CORE (Investment Grade) Composite has an inception and creation date of 10/01/2007. The applicable benchmark for this composite is the Barclays Capital US Aggregate Bond Index.

October 1, 2007 (Inception) Through September 30, 2009	Gross Return	Net of Advisory Fee	Net of Advisory/Sponsor Fee	Index Return	Composite Dispersion	# of Ports	Gross Assets (\$M)	Total Firm Assets (\$M)	Percentage of Total Firm Assets	Created
2007 YTD	3.63	3.53	3.41	3.00	NA	1	\$0.4	\$4,098.6	0.0%	Jan-08
2008 YTD	10.49	10.23	9.73	5.24	NA	2	\$13.9	\$3,871.6	0.4%	Jan-09
2009 YTD	6.75	6.55	6.16	5.72	NA	4	\$16.3	\$3,269.9	0.5%	Oct-09

YTD returns for the current year are updated as of the most recent available quarter end data.

- Bradford & Marzec, LLC has prepared and presented this report in compliance with the Global Investment Performance Standards (GIPS).
- Bradford & Marzec, LLC is an investment advisory firm registered with the SEC specializing in the management of fully discretionary fixed income portfolios for institutional clients.
- The investment advisory fee schedule appropriate to the SMA CORE (Investment Grade) Composite is as follows: 0.400% on the first \$5 million; 0.300% on the balance. Advisory fees are in addition to fees charged by the sponsor.
- A complete list of all composites maintained by Bradford & Marzec, LLC and their associated descriptions is available upon request.
- Additional information regarding policies for calculating and reporting returns is available upon request.
- All returns are presented in US dollars. Portfolios are managed to minimize, but do not exclude, the effects of currency.
- For taxable accounts, results are net of taxes. After applicable taxes, the actual returns may be lower.
- Currency exchange rates are applied consistently across all managed portfolios, however exchange rates may vary slightly from applied benchmark.
- Composite dispersion indicates an equal weighted standard deviation of individual account returns, gross of fees, and is calculated only for full calendar years. A measure of dispersion is only calculated for composites that contain more than five constituents and have maintained a constituency greater than five for the entire year for which dispersion is calculated. A measure of dispersion is not calculated for composites that contain five or fewer constituents.
- Trade date reporting has been used for the full historical period. Returns include the compounding of interest.

333 South Hope Street, Suite 4050  
Los Angeles, CA 90071  
Phone: 213.687.9170