

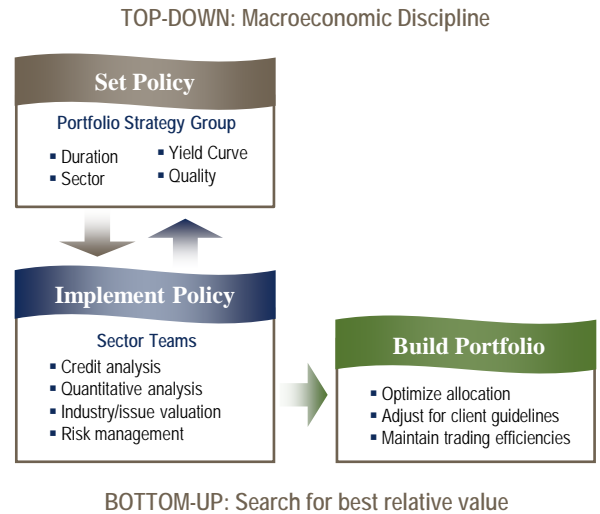
# Core Plus

## PRODUCT PROFILE

### Investment Philosophy & Process

We believe that the global, macro-economic environment is the primary driver of returns within the fixed income marketplace, and that understanding the trends within this environment provides us with the best opportunities to add value. Our disciplined approach seeks to add value mainly through duration management, sector rotation, and security selection. Therefore, we utilize a top-down, sector rotation investment style. We integrate this top-down approach with independent, bottom-up fundamental and technical analysis for issuer and security selection. "Plus" sectors, International and High Yield, are used tactically when the environment favors these sectors; long-term positions are generally not maintained in these sectors as their attractiveness can fluctuate sharply with the global economic cycle.

Preservation of client capital is of utmost importance. We accomplish this through diversification, strong risk controls over all aspects of the investment process, and lastly, a focus on liquid securities. This, combined with a 6 to 12 month investment horizon, allows us to rotate sector weightings in a timely manner with minimal transaction costs.



### Overview

Total Firm Assets:	\$4.3 Billion
Core Plus Assets:	\$2,166.5 Million
Benchmark:	Barclays Capital U.S. Aggregate Bond Index
Portfolio Manager:	Team Managed

### Sector Allocation

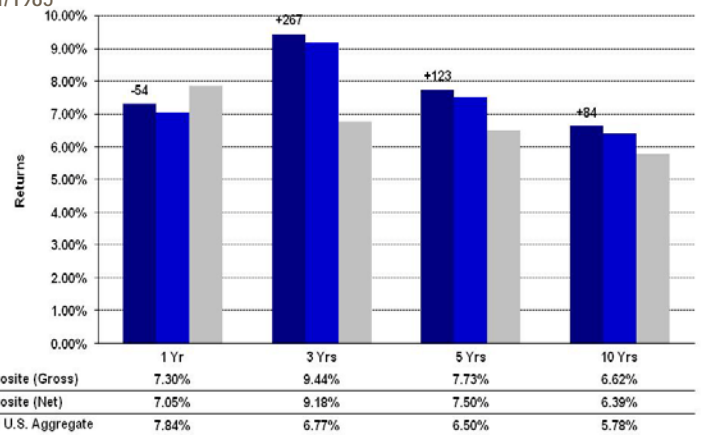
	Core Plus Composite	Barclays Capital U.S. Aggregate
Treasury	6.73	35.15
Agency	0.27	5.57
MBS	33.34	31.8
CMBS	6.83	2.04
ABS	0.73	0.23
Credit	31.27	25.21
High Yield	13.65	0.00
Non-Dollar	5.41	0.00
Municipal	0.00	0.00
Cash/Equiv	1.77	0.00
	100.00	100.00

Source: Barclays Capital, Inc.

### Performance

Inception: 4/1/1985

Annualized Returns\*



Source: Barclays Capital, Inc.

### Composite Characteristics

	Core Plus Composite	Barclays Capital U.S. Aggregate
Average Quality	A1	Aa1/Aa2
Average Coupon	5.57	4.01
Yield to Maturity	4.16	2.24
Effective Duration	4.74	4.95
Average Maturity	6.60	7.13
Current Yield	5.19	3.68

Source: Barclays Capital, Inc.

If you would like more information, please contact:  
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## Investment Team

Our Senior Portfolio Management Team has worked together for 18 years and collectively averages over 31 years of investment experience. Throughout this time, we have maintained the same top-down, sector rotation investment style with only minor refinements over the various market cycles.

As a traditional long-only manager we invest directly in the cash bond markets with limited use of derivatives to affect our main strategies. Our size and focus on liquid securities enable quick and meaningful implementation of portfolio strategies. Except in extreme market conditions, we retain the ability to shift between markets and sectors without adversely impacting pricing. Our limited use of derivatives allows us to minimize counterparty risk for our clients.

## Core Plus Composite Disclosure 4Q11

The performance figures represented herein reflect the deduction of any brokerage fees, but do not reflect the deduction of advisory fees and performance based advisory fees unless specified as returns net of fees. Advisory fees, performance based advisory fees and any other expenses that may be incurred in the management of an investment advisory account will reduce performance results shown gross of fees. For returns shown net of fees, gross returns have been reduced using actual investment advisory fees and performance based advisory fees that were paid. See BM's Form ADV, Part II for a complete description of investment advisory fees.

This presentation consists of compilations of various client portfolio data that may not represent the investment strategies that would be employed for a prospective client.

Core Plus Composite													
January 1, 2001 Through December 31, 2011		Gross- of-fees Return	Net- of-fees Return	Index Return	Composite Dispersion	Composite 3-Yr Ann St Dev	Benchmark 3-Yr Ann St Dev	# of Ports	Gross Assets (\$Mil)	Total Firm Assets (\$Mil)	Percentage of Total Firm Assets	Percentage of Non-Fee Paying Assets	Created
2001	YTD	7.00	6.73	8.44	0.27	NA	NA	49	\$4,331.3	\$7,605.2	57.0%	<0.01%	Jan-02
2002	YTD	8.32	8.05	10.26	0.46	NA	NA	36	\$3,902.7	\$4,922.1	79.3%	<0.01%	Jan-03
2003	YTD	6.47	6.24	4.10	0.65	NA	NA	26	\$3,361.0	\$4,359.8	77.1%	<0.01%	Jan-04
2004	YTD	5.53	5.34	4.34	0.29	NA	NA	22	\$3,379.4	\$4,518.6	74.8%	<0.01%	Jan-05
2005	YTD	2.57	2.38	2.43	0.15	NA	NA	28	\$3,311.8	\$4,221.8	78.4%	<0.01%	Jan-06
2006	YTD	4.78	4.57	4.33	0.14	NA	NA	27	\$3,464.4	\$4,220.2	82.1%	<0.01%	Jan-07
2007	YTD	5.87	5.68	6.97	0.30	NA	NA	25	\$3,377.5	\$4,098.6	82.4%	<0.01%	Jan-08
2008	YTD	4.56	4.38	5.24	0.89	NA	NA	23	\$2,616.7	\$3,871.6	67.6%	<0.01%	Jan-09
2009	YTD	11.96	11.69	5.93	1.26	NA	NA	21	\$1,716.3	\$3,284.8	52.2%	0.00%	Jan-10
2010	YTD	9.13	8.85	6.54	0.51	NA	NA	32	\$1,890.5	\$4,050.2	46.7%	0.00%	Jan-11
2011	YTD	7.29	7.05	7.84	0.46	2.98	2.82	30	\$2,142.8	\$4,260.4	50.3%	0.00%	Jan-12

YTD returns for the current year are updated as of the most recent available quarter end data

The investment strategies employed in the accounts included in the portfolio composite may differ from the market, as represented by index returns, in terms of weighted average quality, weighted average coupon, and/or weighted average duration (volatility), and may include the use of certain other securities such as lower quality bonds, non-dollar bonds, municipal bonds and convertible bonds which are not included in the market index. Individual client performance returns may be higher or lower than the composite's returns based upon the client's investment objectives, financial situations, restrictions, and risk tolerances. Past performance is no guarantee of future results. All investments involve risk including the loss of principal. Although the performance results included illustrate the potential for profit, the possibility of losses also exists.

Some accounts within the portfolio composite authorize the use of derivatives, including fixed income futures and options on fixed income futures, in order to hedge portfolio risk, create exposure to sectors authorized within client guidelines, and manage duration.

Exposure to market risk regarding derivatives use is governed by the Commodity Futures Trading Commission's (CFTC's) Rule 4.5(c)(2)(i). This rule states that an ERISA plan's exposure to futures and options (as defined by the aggregate initial margins and premiums on open positions) may not exceed five percent of the portfolio's liquidation value if the plan is to be exempt from registration as a Commodity Pool Operator. We use this measure of daily market risk in all portfolios that employ derivatives.

Although adding managed futures investments to a portfolio may provide diversification, managed futures investments are not considered to be a hedging mechanism. There is no guarantee that managed futures investments will appreciate during periods of inflation or stock and bond market declines.

The Core Plus Composite includes discretionary accounts that are invested in fixed income securities, including high yield, and use as a benchmark a broad market index such as the Barclays Capital US Aggregate or Government/Corporate. Some accounts include non-dollar securities. Accounts with non-dollar securities can enter into FX forward contracts as a hedge on underlying bond positions only. Direct positions in foreign currency long or short, for the purpose of speculation are not permitted in the Core Plus Composite. SMA and wrap fee clients are not included in this composite. All other accounts meeting these criteria, regardless of size, are included in the composite. The Core Plus Composite is comprised of two stand-alone composites (Core Plus with International & High Yield, and Core Plus with High Yield, No International), each in its entirety. The Core Plus Composite has an inception and creation date of 04/01/1985. The applicable benchmark for this composite is the Barclays Capital US Aggregate Bond Index.

- Bradford & Marzec, LLC claims compliance with the Global Investment Performance Standards (GIPS<sup>®</sup>) and has prepared and presented this report in compliance with the GIPS standards. Bradford & Marzec, LLC has been independently verified for the periods 12/31/1997 through 06/30/2011. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Core Plus composite has been examined for the periods 12/31/1997 through 06/30/2011. The verification and performance examination reports are available upon request.
- Bradford & Marzec LLC is an independent employee-owned investment advisory firm registered with the SEC specializing in the management of fully discretionary fixed income portfolios for institutional and individual clients. The firm was founded in 1984 and is headquartered in Los Angeles, California.
- The investment advisory fee schedule appropriate to the Core Plus Composite is as follows: 0-\$10 million: 0.39%; \$10-\$50 million: 0.285%; \$50-\$100 million: 0.25%; over \$100 million: Negotiable.
- A complete list of all composites maintained by Bradford & Marzec, LLC and their associated descriptions is available upon request.
- Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.
- All returns are presented in US dollars. Portfolios are managed to minimize, but do not exclude, the effects of currency.
- For taxable accounts, results are net of taxes. After applicable taxes, the actual returns may be lower.
- Derivatives are used in this composite when deemed appropriate to facilitate duration and yield curve management. The frequency of their use is therefore dependent on market conditions and the opportunities that arise. Past performance includes returns from the utilization of derivatives, and while the use of derivatives is not currently a part of the investment strategy, they may be employed in the future where client guidelines permit. The derivatives are highly liquid, exchange-traded futures and options based on U.S. Treasuries (example: 10-year futures contract) or LIBOR (ex.: Eurodollar futures). The use of derivatives began in August 2001 and ended in December 2003. Derivatives were only used in accounts as allowed by their specific guidelines.
- Currency exchange rates are applied consistently across all managed portfolios, however exchange rates may vary slightly from applied benchmark.
- Prior to 2003, for full years in which the composite was comprised of fewer than 12 accounts, Composite Dispersion indicates the high and low returns, gross of fees, for individual accounts. For full years in which the composite was comprised of 12 or more accounts, Composite Dispersion indicates an asset weighted standard deviation of individual account returns, also gross of fees. From 2003 - 2006, for full years in which the composite was comprised of fewer than 12 accounts, Composite Dispersion indicates the high and low returns, gross of fees, for individual accounts. For full years in which the composite was comprised of 12 or more accounts, Composite Dispersion indicates a simple standard deviation of individual account returns, also gross of fees. Beginning in 2006, dispersion for all composites indicates an equal weighted standard deviation of individual account returns, gross of fees, and is calculated only for full calendar years. A measure of dispersion is only calculated for composites that contain more than five constituents and have maintained a constituency greater than five for the entire year for which dispersion is calculated. A measure of dispersion is not calculated for composites that contain five or fewer constituents.
- Trade date reporting has been used for the full historical period. Returns include the compounding of interest.
- Beginning July 01, 2009, Bradford & Marzec, LLC will remove portfolios from the composite when a "Significant Cash Flow" occurs. Bradford & Marzec, LLC defines a Significant Cash Flow as a client-directed contribution or withdrawal of cash and/or securities to/from the portfolio in which the market value of the cash flow is equal to or greater than 40% of the market value of the portfolio prior to the contribution/withdrawal of the cash flow. The portfolio will be removed from the composite after the last full performance period (month) prior to the significant cash flow. The portfolio will be included back to the composite at the beginning of the next calendar quarter, but not less than thirty days after the significant cash flow has been processed and completed. Additional information regarding the treatment of Significant Cash Flows is available upon request.
- The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period and is calculated only for full calendar years. The standard deviation is not presented for 2002 through 2010 as it is not required for periods prior to 2011.
- Performance base fee accruals rise and fall with portfolio returns; due to this variability performance based fees are not represented in net of fee returns until the fee has been earned, i.e. the end of the performance fee measuring cycle has been reached, the date of which may also vary dependent upon individual client contracts.

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